Alliance Info Systems

Case Study:
A Multi-State Organization's Transformation from Fragmented IT to Fully Cloud-Enabled
Healthcare Industry

Where They Started

When this multi-location organization first came to Alliance InfoSystems, they were operating without any in-house IT leadership and were relying entirely on a managed service provider (MSP). Their offices spanned across Rockville, MD; Texas; Denver, CO; two locations in California; and a developing presence in Florida and Tennessee. Despite their geographic reach, their IT infrastructure was dangerously flawed.

Our initial assessment revealed a critical issue: the MSP had placed all of their clients, including this organization into a single shared Active Directory environment. This meant that user accounts like "BSmith7" were not unique to the organization, and directory searches could expose users and data across multiple unrelated businesses. This setup posed serious security and privacy risks, and it was clear that immediate remediation was necessary.

Where They Are Now

Today, this organization operates with a secure, scalable, and fully cloud-managed IT environment. They've eliminated the risks of shared infrastructure, modernized their core systems, and positioned themselves for future growth with confidence. What began as a fragmented and vulnerable setup is now a streamlined, secure, and efficient operation thanks to a strategic partnership with Alliance InfoSystems.

Does this sound like you?
We Can Help!

How We Helped

Assessment & Strategic Planning

We began with a comprehensive IT assessment that confirmed the client's concerns and uncovered the full extent of the risks. From there, we developed a strategic migration plan to transition them away from the shared environment and into a secure, independent infrastructure tailored to their needs.

Cost Savings & Operational Flexibility

With their new cloud-first infrastructure, the organization gained the flexibility to reduce their physical office footprint. They no longer needed a full IT stack in every location, which translated into significant cost savings and operational efficiency. Their team could now work securely and seamlessly from anywhere, with centralized management and support from Alliance InfoSystems.